

Business Offer

Design, provision and installation of electric power equipment, systems and networks

Summary

A company from Western Poland specialised in design, provision and installation of electric power equipment, systems and networks is looking for agents and representatives and offers its services as a subcontractor for bigger projects.

Reference BOPL20140211006

Details

Description

A company from Western Poland is specialised in design, provision and installation of electric power equipment, systems and networks. All the offered services are comprehensive (also include post-completion service) and adjusted to individual needs of the client.

The company's services are:

- internal and external installations at industrial, retail, residential and public facilities,
- electrical wiring systems of industrial technological lines in wood, insulation and metallurgical industries,
- installation of switchboards, control panels or electrical fittings,
- lighting conduction systems and fire protection systems (e.g. alarm systems, monitoring systems, CCTV networks, fire alarm systems SAP),
- comprehensive measurements of MV and LV electrical networks of residential, industrial and public facilities,
- transformer stations installation,
- installation of MV and LV cable connectors and buried and overhead power lines,
- modernization, overhaul and operation of MV and LV stations and switchrooms,
- installation of cable joint boxes and cable heads on MV and LV cables,
- running repairs and control and measurement of the electric power equipment, systems and networks generating, transmitting, processing and consuming electric power.

The company is experienced in executing orders from EU countries as well as Republic of South Africa, Canada, Brazil, Russia and Ukraine. Nevertheless, the company wants to develop and gain more clients and customers worldwide, therefore, it is looking for agents and representatives. The desired partner should be able to provide the company with long-term contracts. The Polish company is also interested in taking part in joint projects with regard to industrial automation, i.e. would like to be a subcontractor (outsourcer) for parts of joint projects requiring the company's services or know-how.

Advantages and Innovations

The company has been developing since 1987. The position on the electrical market guarantees high quality of the company's services.

One of the most important advantage is the investment cost. The company's prices are attractive and competitive with the provision of the highest quality and safety standards according to the SCC**:2006 certificate.

The company's employees are equipped with professional and high-tech tools and power tools.

Another strong point of the company is highly qualified and equipped staff (the company employs 120 wiremen including 12 site managers with proper building qualifications authorizing them to work within the EU territory).

Open for EOI : **Yes**

Client

Languages Spoken

English
German
Polish

Partner Sought

Type and Role of Partner Sought

Experience in the branch as well as creativity and efficiency in acting is expected from potential partners. The desired partner should be able to provide long-term contracts.

Type of Partnership Considered

Services agreement
Subcontracting
Commercial agency agreement