

## Business Offer

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### Polish foundry is looking for trade intermediaries

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#### Summary

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*A company from Western Poland (foundry) specialised in casting and die-casting of various aluminium alloys is looking for agents and representatives across Europe.*

Reference BOPL20151221002

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#### Details

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##### Description

The Polish foundry was established in 1985. Main areas of activity are casting and die-casting of aluminium alloys. At present, most of the company's production is performed in the form of furan moulding sand which enable very precise and complex casting.

The following products are made of the aluminium alloys by the company:

- machine parts and elements,
- technological lines elements,
- decorative casting,
- die-casting,
- moulding sands,
- casting moulds, models, core boxes,
- large-size/bulky details,
- small details.

Large-size/bulky details made of aluminium alloys are casted in the form of moulding sand and include designing (if required, or if the customers' documentation is not provided), preparing the casting sand moulds, core boxes, etc. and execution. Die-casting is used for smaller details produced in large quantities. For this purpose the foundry produces cast-iron moulds which provide precise as well as quick details creating.

The company also provides services concerning the details machining. This process is carried out in horizontal and vertical machining centres operating in 3 or for axes. The foundry also offers a machining stand for vibratory finishing and tumbling.

The company wants to gain more customers, therefore, it is looking for agents and representatives across Europe. The task of the potential cooperation partners will be simply to provide the company with new orders and customers.

##### Advantages and Innovations

Since the very beginning, the company has been in favour of application of the most up-to-date technologies. The casting process is based on the technology of furan moulding sand enabling very precise and complex casting. Apart from gradual increase of the product quality, the application of this technology gradually decreases the production time and therefore, its costs.

The company casts or die-casts details on the basis of the customers' documentation (technical drawings, 3D design projects or models) while offering the customers creating the moulds (made of metal, cast-iron or wood) which they can use later for further production of the same details.

The company also offers additional services with regard to the detail machining. On the customer's demand there is the possibility of covering the details with the Teflon protection coating or painting the details.

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**Open for EOI :**    **Yes**

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## Client

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### Languages Spoken

German  
Polish

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## Partner Sought

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### Type and Role of Partner Sought

The company is looking for partners interested in the company's offered products and expects reliability and long-term co-operation. From trade intermediaries, the company expects a co-operation with regard to promotion and building a sales net of the offered products. The potential partner must be active (or be experienced) in the same branch as the company. The partner's tasks will be to provide the customers to the company.

### Type and Size of Partner Sought

SME 11-50, SME <10

### Type of Partnership Considered

Commercial agency agreement