

Business Offer

Provision of software and hardware services concerning innovation implementation

Summary

A company from Western Poland specialised in provision of software and hardware services to market leaders in innovation implementation is looking for trade intermediaries (agents and representatives) as well as would like to become an outsourcer in delivering of ICT solutions.

Reference BOPL20140903002

Details

Description

A company from Western Poland provides software and hardware services to market leaders in innovation implementation. They have widely awarded and proven innovative track record. It is possible for the company to generate new ICT / engineering innovations in industries like: Automotive, Digital media, Energy, Health care, Smart Home / City / Factory, Consumer electronics.

The services may be applicable in the following business areas:

- Software development,
- Software as a Service / Cloud solutions,
- Real-time Big Data collection, processing, transmission,
- Embedded Systems,
- Trusted and Secure solutions,
- Mobile service solutions,
- Mathematical modeling and simulations,
- Multimedia services and Digital TV.

The ordinary innovation implementation procedure is that the company dives into the potential partner's industry for 6-12 months learning and deepening knowledge and feeling of the partner's company, then the specialists prepare and execute specified software and/or hardware tasks and expect great outcomes and innovative ideas afterwards.

The company is looking for trade intermediaries (agents, representatives) whose task is to look for co-operation partners. The company would also like to get in contact with the partners directly acting as an outsourcer in delivering of ICT solutions (the exact scope of duties is to be discussed with potential partners as the scope of services provided by the company is very wide).

Advantages and Innovations

The best Polish ICT engineers and the constant inflow of the most talented and creative Polish students (including World Programming Champions).

Spectacular innovations and the first worldwide market solutions – DTP’s engineers were widely awarded at the biggest international competitions, including most prestigious, 9 x “Product of the Year” award at IBC, CSI International, IMS Research. This team may desired to generate innovations for any company that deals with ICT.

Deep international relations and cross-cultural co-operation knowledge.

Open for EOI : **Yes**

Client

Languages Spoken

English
German
Polish

Partner Sought

Type and Role of Partner Sought

The company expects from potential partner interest in the offered services and willingness to establish long-term cooperation

Type and Size of Partner Sought

251-500,SME 51-250

Type of Partnership Considered

Distribution services agreement
Subcontracting
Outsourcing agreement