

Business Offer

Agents required for turbocharger repairing, reconditioning and rebuilding

Summary

A company from Western Poland specialised in turbocharger repairing, reconditioning and rebuilding is looking for commercial agents and offers its services as subcontractors and partners in joint projects.

Reference BOPL20151014005

Details

Description

The Polish company is an experienced team of specialists who rebuilt thousands of turbochargers. The company deals with any vehicle of weight up to 3,5T. Due to the use of the top quality tools and equipment available on the market, the company's products are characterised by high quality and precision of execution.

The company offers three types of co-operation:

1. Provision of the turbocharger to be rebuilt (by the customer) – the company checks, tests and rebuilds or reconditions the turbocharger,
2. Purchase of the rebuilt turbocharger available in the company's warehouse,
3. Cleaning of working turbochargers.

The company's operation capacity is 400 turbochargers a month but if needed, this capacity may be increased any time.

The process of a standard rebuild comprises:

- dismantling the device, cleaning it of oil and dirt with the use of pressure washer in a cleaning cabin, sandblasting its elements, cleaning all the elements with the use of ultrasonic washer,
- replacement of parts if needed (e.g. bearings, seals, rings, o-rings, wheels, etc.),
- balancing the core,
- pressure regulation,
- valves and actuators calibration,
- providing the customer with the information on the possible causes of the turbocharger damage (so the customer can eliminate the next damage of the device).

The reconditioned or rebuilt turbochargers are characterised by the same features as a brand new device.

Apart from provision of the reconditioned and rebuilt turbochargers the company is also eager to buy damaged turbochargers in any amount. The company is looking for trade intermediaries (mostly agents and representatives) across EU countries. What is more, the company would like to participate in joint projects (e.g. complex engine recondition or rebuild) as a subcontractor

where the services provided by the company would be demanded or required

Advantages and Innovations

The Polish company offers highly advanced machine park and well-qualified staff (many of whom gained experience in foreign automotive companies and corporations. Professionalism and paying attention to the customers' satisfaction constitute another advantage the company can offer to potential partners. Reconditioning and rebuilding is carried out on the equipment made by the best German and British manufacturers.

Each turbocharger has 12-month warranty period and there is possibility of extending this period up to 24 months (extra-paid). Careful packaging assures safety during the transport/shipment. The company has implemented internal quality management system enabling elimination of any possible errors and mistakes.

Last but not least, the company provides its services to individual clients as well as entrepreneurs/companies which proves that various types of cooperation are possible and the company is very customer-oriented and flexible.

Open for EOI : **Yes**

Client

Languages Spoken

English
Polish

Partner Sought

Type and Role of Partner Sought

The company is looking for partners interested in the company's offered products and services and expects reliability and long-term co-operation. From trade intermediaries, the company expects a co-operation with regard to promotion, distribution and building a sales net of the offered products. The potential partner must be active (or be experienced) in the same branch as the company.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Subcontracting
Commercial agency agreement