

Business Offer

Manufacturing of PVC windows, and aluminium windows and doors and terrace doors

Summary

A company from Western Poland specialised in manufacturing of PVC windows, aluminium windows, doors and terrace doors is looking for agents and distributors.

Reference BOPL20150511001

Details

Description

The company from Western Poland is one of the leaders in manufacturing of PVC windows as well as ALU windows and doors and terrace doors. The product made by the company are characterised by:

- Perfect thermal insulation,
- High energy efficiency and saving,
- High durability and resistance to damage,
- Wide range of colours.

There are doors and windows of various dimensions (depending on the customers' needs) in the company's portfolio. Moreover, some of the products may be modified on the basis of the customers' documentation or their specific needs.

The company's products are available in France, Germany, Italy. They are positively evaluated by the users on these markets. Nevertheless, the company wants to develop and gain more clients and customers worldwide, therefore, it is looking for agents and distributors of their products. Potential partners of the company's interest could be individual distributors or agents but also wholesalers of building materials in general (that have doors and windows in their offer or that want to enlarge their offer) as well as wholesalers of PVC and ALU doors and windows only.

Advantages and Innovations

The company's products are of high quality also due to the subassemblies which are obtained from the leading manufacturers of such products (glasses, opening mechanisms, ferrules, seals).

The company's windows as opposed to wooden windows are highly resistant to weather conditions and look as if they were new for many years. They do not need to be painted and their cleaning is very easy. Smooth surface of the frames may be cleaned with the use of widely available soft cleaning detergents.

Thanks to better thermal insulation obtained to the application of multi-chamber profiles the windows successfully limit the heat loss which in turn will allow the users to decrease the costs

of heating at home and to provide the same, stable temperature in every room. This perfect insulation will also prevent the cooled air to escape during hot summer days.

The company is constantly developing the technologies aiming at increasing the safety of the windows and doors. The windows, even in their basic version, are equipped with a special steel cord in profiles and frames as well as specific anti-theft ferrules. Moreover, it is possible to use anti-theft glasses and locked handles thanks to which gradually increases safety of any house.

Well-equipped machine park and highly experienced and professional staff constitute another huge benefit the company may offer to potential co-operation partners.

Open for EOI : **Yes**

Client

Languages Spoken

German
French
Polish
Italian

Partner Sought

Type and Role of Partner Sought

The company is looking for partners interested in the company's offered products and services and expects reliability and long-term co-operation. From trade intermediaries, the company expects a co-operation with regard to promotion, distribution and building a sales net of the offered products. The potential partner must be active (or be experienced) in the same branch as the company.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement